Join us

Thursday
March 29, 2018
12:00 - 6:00 p.m.
Colby College Field House
4000 Mayflower Hill Drive
Waterville

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$1,000 CASH PRIZE

PROGRAM SPONSORS

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Welcome to the Mid-Maine Chamber of Commerce’s 12th annual Business to Business Showcase! This event promises to be a tremendous networking opportunity for you and your business. You and your colleagues can join us from noon to 6 p.m. on March 29th at Colby College’s field house. Like last year, we are hosting a sold-out show with approximately 2,000 individuals in attendance. We expect that our attendance and the enthusiasm for this event will continue to grow! Colby College has provided exceptional space for our many exhibitors and ample free parking for attendees.

This event is free to attend with your business card. 2018 Business to Business Showcase is a great opportunity for local employers and professionals to network with each other and to learn more about what mid-Maine businesses offer -- to impact employers and professionals to network with each other and to learn more about what mid-Maine businesses offer -- to impact everything from retail items to caterers to an opportunity to go fishing! Booths marked with a balloon are those that are hiring, so if you’re in the job market, bring plenty of copies of your resume.

We are pleased to announce that Governor Paul R. LePage will once again be in attendance. He will be touring the event and speaking with business professionals in our region. The Governor will then address the crowd at the end of the showcase.

This event would not be possible without the support of our generous sponsors. Major sponsors of this year’s showcase are: Are You Ready To Party??, Central Maine Growth Council, Central Maine Motors Auto Group, Kennebec Savings Bank, Maine Technology Group, Savings Bank, Kennebec Electric & Lighting and TD Bank. We will also hold a $1,000 Cash Prize Drawing sponsored by Maine State Credit Union.

A cash bar will be available beginning at 2 p.m. and food will be available to purchase all day. Give yourself plenty of time to network; it’s a one-stop shop for growing your business!

We invite you to join the Mid-Maine Chamber!

- Unmatched networking opportunities
- Increased online, social media and print exposure
- Connect with the community
- Discounted goods and services for owners and employees
- Business advocacy

Here is what you get when you join in 2018:

→ 1 free admittance to any Business Breakfast Series ($25 value)
→ 1 free flyer insert in our monthly InTouch Newsletter ($175 value)
→ 2 months free radio advertising with Cruisin'93.5 ($600 value)

To learn more about a chamber membership contact Elaine Theriault, development coordinator, at info@midmainechamber.com
50 Elm Street, Waterville
(207) 873-3315

www.MidMaineChamber.com
Join the Mid-Maine Chamber each month at our Business After Hours Events!

**April 11**
New Dimensions Federal Credit Union  
61 Grove Street, Waterville

**May 16**
Pete’s Pig Catering & Barbeque (Ribbon Cutting Ceremony)  
35 Water Street, Waterville

**June 20**
Kennebec Savings Bank  
226 Main Street, Waterville

**July 18**
Hemphill’s Horses, Feed & Saddlery  
575 Oak Grove Road, Vassalboro

**September 19**
Friends of Quarry Road  
Quarry Road Recreational Trails, Waterville

**October 17**
Thomas College  
with Kennebec Valley Chamber of Commerce  
180 West River Road, Waterville

**November 14**
Waterville Elks Lodge  
76 Industrial Street, Waterville

**December 12**
Waterville Creates!  
93 Main Street, Waterville (Common Street Arts Gallery)

Please join us from 5:30 to 7 p.m.
Don’t miss this great opportunity to learn about these area businesses!

1 Capitol Computers 38 Redzone Wireless 75 Thomas College
2 Summit Natural Gas 39 Bowman Constructors 76 Valley Beverage
3 TD Bank 40 Key Bank 77 Kennebec Savings Bank
4 Liberty Mutual Insurance 41 Camden National Bank 78 Waterville Elks #905
5 Townsquare Media 42 Waterville Creates! 79 Seacoast Security
6 Waterville Community Land Trust 43 Waterville Opera House 80 Kennebec Valley Behavioral Health
7 Ware-Butler, Inc. 44 MIFF 81 McCormack Bldg. Supply
8 KVCAP 45 Colby College Museum of Art 82 Gateway Title
9 Bar Harbor Bank & Trust 46 Wtvl Public Library 83 New Dimensions FCU
10 High Hopes Club House 47 Little Pictures of Maine 84 U.S. Cellular
11 Rotary Club 48 Tri-State Staffing, Inc. 85 Hampton Inn
12 OTELCO 49 Fairpoint 86 The Town Line
13 PayChex 50 MK Orthodontics 87 Lynch Landscaping
14 Kennebec Valley Board of Realtors 51 Home Depot 88 Allen Financial Group
15 What About Maine 52 Assistance Plus 89 Care and Comfort
16 The Waterville Lions Club 53 HomeStyle Kitchen & Bath 90 Spectrum Property Management
17 Back Office Solutions 54 Berkshire Hathaway Home Services
18 Valley Beverage 55
19
20 Hemphill’s Horses, Feed & Saddlery 56 Farmer’s Market 57 A-Copi
21 H & R Block 58 J.M. Arbour Wealth Management
22 Woodlands Senior Living 59 Choice Investments
23 Sam’s Club 60 Higgins & Bolduc
24 Cayer Security 61 Waterville Country Club
25 Maritime Energy 62 Mount St. Joseph
26 Thompson Volkswagen Audi Mazda 63 Kennebec Valley Dental Arts
27 Aroma Joes 64 Pete’s Pig Catering & BBQ
28 Loyal Biscuit 65 Mix Maine Media
29 Pine Tree Cellular 66 Central Maine Motors
30 Snowman Group 67 Maine State CU
31 Somerset Stone & Stove 68 Eye Care of Maine
32 Amici’s Cucina 69 Advance 1 Cleaning Services
33 Fireside Inn & Suites 70 GHM Insurance Agency
34 Transco Business Tech. 71 Cunningham Security
35 Spectrum Generations 72 Woodfords Family Services
36 Mid-Maine Homeless Shelter 73 SCORE
37 Best Western Plus 74 Good Will-Hinkley

www.midmaineb2b.com
2018 Business Breakfast Series

brought to you by Mid-Maine Chamber of Commerce & Thomas College

Held at Thomas College Spann Student Commons in the Summit Room from 7:15 to 9 a.m.

April 12: Process Improvement Specialists: Intro to Lean-Failure Demand Learn how to make incremental and continuous improvements in your businesses processes, as well as how you manage for results, in order to take your business and your team to the next level. Presented by Megan Hart of Cianbro.

May 3: Maine’s Workforce Challenge: Department of Labor’s Commissioner John Butera will give insight on the challenges of finding trainable staff and retaining them.

June 7: Challenges of Employment Law: Doing the Right Thing for Your Employees While Protecting Your Business. Join Gregg Frame, employment law attorney with Taylor, McCormack & Frame, LLC, as he illustrates how to navigate your efforts to improve employee performance while still protecting your company.

September 13: Your Small Business Toolkit- FREE Resources to Help You Grow Your Business From business plan assistance to introduction to lending resources to floor layout of your manufacturing line, let the panel of Maine Small Business Development Center, Small Business Administration & Coastal Enterprises, Inc. help start, scale and grow your business. Moderated by Central Maine Growth Council’s Garvan Donegan.

October 11: Legislative Topic

November 8: Keys to Building and Engaging a Passionate Team that Gets Results David Pease, senior vice president of human resources at Bangor Savings Bank, will talk about what engages your staff and how to make them passionate about working as a team while attaining positive outcomes.

December 6: Media Relations - Local Media Platforms to Grow Your Business MaineToday Media CEO Lisa DeSisto will discuss how to engage with customers and businesses using traditional and new platforms that are available in local media to grow your business.

Cost per person: $18 members, $25 at the door & non-members. Mid-Maine Chamber of Commerce, 50 Elm Street, Waterville, ME 04901-6015. To register: E-mail: programs@midmainechamber.com • Phone: 873-3315 • Fax: 877-0087

PLEASE NOTE: To cancel, please call the Chamber two (2) business days prior to the event to avoid being charged.

Leadership Luncheon Series

April 10 from 11:30 a.m. - 1 p.m.
T & B’s Celebration Center, Waterville
Peter Vigue, Chairman of the Board & CEO of CIANBRO Companies, will talk about his path to success and his struggles along the way.
Cost is $20 for members, $25 for non-members and day of. A buffet lunch is included.
To register for this event contact Kelly Smith, program assistant at (207) 873-3315 or programs@midmainechamber.com.

26th annual Taste of Waterville

Wednesday, August 8
11 a.m. - 11 p.m.
Downtown Waterville

Join us for a day filled with food offered by dozens of local restaurants and caterers. Live music all day, children’s events, business vendors and the ever popular Beer Garden in its new location, Castonguay Square.
For more information visit www.TasteofWaterville.com.

Insuring Maine Families and Business Owners Since 1901

Knowing what really matters to Mainers is the key to our longevity. That’s why people trust us for all their personal, business, life and health insurance needs. We firmly believe that partnerships are powerful. Let’s all work together to keep Maine neighborhoods safe – for today and for the next generation.

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Knowing what really matters to Mainers is the key to our longevity. That’s why people trust us for all their personal, business, life and health insurance needs. We firmly believe that partnerships are powerful. Let’s all work together to keep Maine neighborhoods safe – for today and for the next generation.
2018 Mid-Maine Chamber Golf Classic

Monday, June 4, at the Waterville Country Club
Join the Chamber for a prize packed, fun filled day! Teams sell out every year so make sure to register yours before it’s too late!
Call the Chamber at 873-3315 to register your team.

PLINKO!
Play for a chance to win fabulous prizes!

Come on down!
Find out how
We Make It Easy.
Stop by our booth and see how a deposit with us is an investment in your community!

Kennebec Savings Bank

No purchase necessary. A purchase, account opening or payment of any kind will not increase your chances of winning. Must be 18 or older to play. One (1) play per person. Employees of Kennebec Savings Bank, as well as the immediate family (spouse, parents, siblings and children) and household members of each such employee are not eligible. Subject to all applicable federal, state, and local laws and regulations.
1935-Charles Gaunce, Jr. and his 2 partners incorporate their business naming it, Central Maine Motors selling Pontiacs, La Salles and Cadillacs at 198 College Avenue.

1947-A major addition to the existing facility included a modern service department and body shop.

1952-Charles Gaunce, Jr. becomes sole owner of Central Maine Motors.

1960-Charlie Gaunce joined his Dad at the dealership.


1971-Central Maine Motors began operating a long term leasing company.

1975-Peugeot was added to the line up.

1984-C&G Motors opened in Skowhegan.

1985-The existing facility was renovated adding a two story parts department.

1991-Central Maine Motors purchases Northeast Dodge-Toyota, moving Pontiac, Cadillac franchises to 420 KMD.

1992-Central Maine Motors acquires a Chrysler-Plymouth dealership and added Dodge, combining the 3 nameplates back to the 198 College Avenue.

1994-Central Maine Motors purchases a Buick-Oldsmobile-GMC dealership and relocates them to the 420 KMD rooftop, now offering Pontiac, Buick, GMC truck and Toyota at that location.

1996-Central Maine Motors purchases a building on 30 Airport Road which becomes a state of the art collision center and a rental department.

1997-Charlie Gaunce, after working with GM for 4 years moves back to Maine to join the company.

1997-Jeep was added to the College Avenue rooftop, now housing Chrysler, Plymouth, Dodge and Jeep.

1998-Central Maine Chrysler Dodge Jeep was moved to its new locations at 300 KMD.

1998-The Chevrolet franchise was added to the 420 KMD store, now selling Chevrolet, Pontiac, Buick and Toyota.

2000-A new building was constructed on 15 Airport Road to house the Toyota franchise, Operating as Central Maine Toyota.

2005-Central Maine Toyota adds the all new Scion franchise to its line-up.

2007-Central Maine Motors Reconditioning Center was opened at 23 Airport Road providing reconditioning services for all of our locations as well as for the general public.

2010-Celebrating 75 years as a family owned business while serving the automotive needs of the Central Maine area.

2011-Company structure change from two operating companies, to 4 operating companies due to large growth from operations.

2012-GM and Toyota build new additions for service.

2013-Service addition at Central Maine Toyota.

2015-Late fall, we broke ground to expand and remodel the Toyota building. The project was completed in 2016 leaving the Toyota store with an upscale and modern feel complete with quiet area work stations for our customers, a new children’s play area and new coffee bar.

2017-Renovation of the exterior lot at Central Maine Chrysler.

Thank you to all of our customers and employees for your loyalty over the past 82 years.

Central Maine Motors, College Ave., 1935

Central Maine Motors, 420 Kennedy Memorial Drive, Waterville

Central Maine Motors - Chevy - Buick

Central Maine Toyota

Central Maine Reconditioning Center

23 Airport Road, Waterville

Central Maine Collision Center

30 Airport Road, Waterville

Central Maine Chrysler - Dodge - Jeep - Ram - Fiat

300 Kennedy Memorial Drive, Waterville