

KENNEDY MEMORIAL DRIVE WATERVILLE

Miracle Mile

Advertising Supplement • Morning Sentinel

Thursday, July 27, 2017

Oh No!!! I broke my phone! *CellMedic to the rescue*

BY KATE CONE
Correspondent

You know you depend on your mobile phone for life-saving features, like showing your Facebook friends that amazing pizza you made on the grill, or for re-tweeting that adorable puppy video, the one you've watched ten times already today.

But did you know that the cell phone you now own, according to NASA, "...has more computing power than the computers used for the Apollo 11 moon landing." That's a lot of improvement over the first cell phone, a Motorola weighing 2.42 pounds, which stored only 30 contacts, had a "talk time" of 30 minutes and took 10 hours to recharge.

But none of that awesome, lightning-fast response time of today, or thousands of fascinating applications help you when, alas, your device is broken. That's where the people at CellMedic come in. Gloria Mullins heads up the team who will tell you what is wrong with your cell phone, tablet and numerous other devices, whether it's cost-effective to fix it, and if fixable, when they can have it back in your hands.

Mullins is the owner of CellMedic, located in the building that also houses Enterprise and Verizon, across from the Shaw's plaza. A long-time business owner, Mullins took over CellMedic a few years ago when her son, then owner, wanted to relocate. She now oversees Manager Cliff Juntura and Managing Technician Mike Parish as they first diagnose and if feasible, repair iPhones, iPads and other brands of smart phones and tablets. Did you drop a can of soup on the screen? Are the speakers not "speaking"? Is the battery dying too quickly? These are the most common issues the CellMedic crew sees, but certainly not the only ones.

"Very few people use a camera now," says Juntura, "preferring to take pictures with their phones. If the phone breaks, they might lose them. We love when we can fix the device and restore the photos. We even help them upload them into the 'cloud,' so they don't risk losing them forever."



Kate Cone photo
Technician Mike Parish and Manager Cliff Juntura at CellMedic in Waterville

That broken screen? Mullin says, "After we repair it, we'll put on a screen protector to prevent breakage in the future. We're into prevention as much as repair."

When you use your phone for business, as many do, you run the risk of losing precious information like your contact list, notes, audio or video from an important meeting or crucial conference. Again, CellMedic to the rescue. Parish is the technician who works on-site to assure that the phones are repaired locally, not shipped elsewhere. When asked how he came to have this expertise, he smiled and said, "I used to take apart my Mom's stuff ever since I was four years old. Then I put it back together again." That early childhood curiosity paid off, putting his technical skills at high demand.

In the office, prices for certain types of repairs are posted over the customer service desk and the team gives free estimates. They will even make house calls for a small fee, \$20 within 10 miles and \$30 within 30 miles. And customers are usually surprised and thrilled at the short turnaround time.

"We also have a huge inventory of parts," Juntura says, "and we offer a lifetime guarantee on them. That speeds up the time in making repairs."

Some people carry insurance on their phones, and CellMedic will

give each customer their honest assessment as to whether it is more cost effective to run their claim through their insurance company, or to have it fixed by them.

"Insurance companies typically offer only a refurbished phone as a replacement and don't do a backup of files like we do," Juntura adds. "But if insurance is the way to go, we tell them that."

Now you can get back to the important things, like being one of the over 10 million people per day who Google says searches for a recipe online. Device fixed, pizza on the menu.

CellMedic is located at 270 Kennedy Memorial Drive, Waterville. They are open Monday - Friday 10 a.m. to 6 p.m. and Saturday: 10 a.m. to 3 p.m. Closed Sunday.

Services provided at Cell Medic:

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Tablets
Laptops

A great smile builds self-confidence

BY WANDA CURTIS
Correspondent

The word "braces" may evoke a picture of a freckled child with a mouth full of metal. Though early intervention is ideal, today people of all ages seek orthodontic care. A person is never too old to have misaligned teeth corrected and metal braces are no longer the only option.

Dr. Brian Morin, whose orthodontic practice is located at 325-D Kennedy Memorial Drive in Waterville, said that about 15-20 percent of his practice is made up of adult patients either seeking orthodontic treatment for the first time or seeking treatment because they've experienced a relapse. He said that many adults in their 40's and 50's seek treatment but that he's treated adults all the way into their 70's in his practice.

"It's not just about kids," Morin said.

Although he treats many adults, Morin advised that early intervention can make a big difference in the type and extent of treatment needed to correct misalignment. For example, early treatment may eliminate the need to remove permanent teeth or the need to have jaw surgery. Morin said that the American Association of Orthodontists recommends having children with alignment issues evaluated by 6 or 7 years old.

"They should definitely be seen by 8 or 9 years old if they have alignment issues," he said.

Morin stresses the importance of taking care of a child's teeth from the time they erupt through the gums. He said that parents should make sure children's teeth are brushed each day and they should also avoid giving their children a lot of sugary foods and drinks which cause teeth to decay. He said that early loss of deciduous teeth can lead to later crowding issues which can contribute to the need for braces.

Once a person has braces in place, it's even more critical to keep the teeth brushed between meals and after snacks to prevent decay around the braces. Morin



Contributed photo
Dr. Morin with one of his patients Sandor Doczy-Bordi.

said that cooperation on the part of patients is essential for orthodontic treatment to be as effective as possible.

A popular orthodontic treatment that some teens and adults are opting for today is Invisalign® which involves the application of clear aligners. These aren't cemented or bonded to teeth like metal braces. Instead, the aligners are completely removable for eating, social occasions, and especially for brushing and flossing. The aligners are made of a flexible, clear material which is more comfortable for many people and may not irritate the soft tissues of the mouth like metal wires and braces can sometimes do.

Aligners can also function as thin nightguards to protect the teeth from excessive wear for those who grind their teeth at night.

When Invisalign® treatment is chosen, specialized computer software assists the orthodontist in designing a plan for moving teeth into the best possible alignment. The movement is broken down into stages. The Invisalign® company manufactures two plastic mouth "trays" or "aligners," one to fit over the top teeth and one to fit over the bottom teeth for each stage. The first set of aligners is worn for two weeks, for a minimum of 20 hours per day. Then the patient moves on from one

set of aligners to the next until the teeth are gradually moved into the proper positions.

While some people are opting for Invisalign®, Morin said that most of his patients are still treated with braces (fixed appliances). He added that sometimes braces need to be used in conjunction with Invisalign®.

"Orthodontists have the training to choose a treatment modality that is best for the patient and their particular problem," he said.

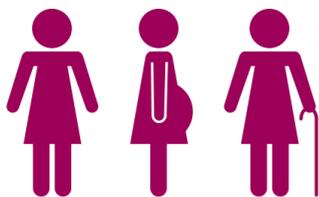
A native of Maine, Morin was raised in Belgrade and graduated from Messalonskee High School. He received his bachelor's degree from Colby College and his dental education from Tufts Dental School. He then received his orthodontic certificate and a master of medical sciences degree in oral biology from Harvard Dental School. He met his wife Jacqueline at Tufts Dental School and they later decided to make Maine their permanent home.

Morin is proud to be a Mainer and is very involved in the local community. He's president of the cross-country and track boosters at Waterville High School. (His daughter graduated from there this year and his son will be a freshman next school year) He helps to sponsor road races and volunteers at local cross country and track meets. He also helps at Nordic ski races at the Quarry Road recreation area and runs marathons for fun.

What Morin enjoys most about his profession is helping to instill self confidence in people by correcting problems that affect their appearance.

"A lot of people are self-conscious about their appearance," said Morin. "If we can fix the problems, it helps them to be more confident. I like being able to give them a smile that they can be happy with."

The hours at Morin Orthodontics in Waterville are Monday, Tuesday and Thursday 8:30 a.m. - 4:30 p.m. Morin also works at satellite offices in Skowhegan and Farmington on Wednesdays. For questions, or to schedule an appointment, call (207) 872-2094.



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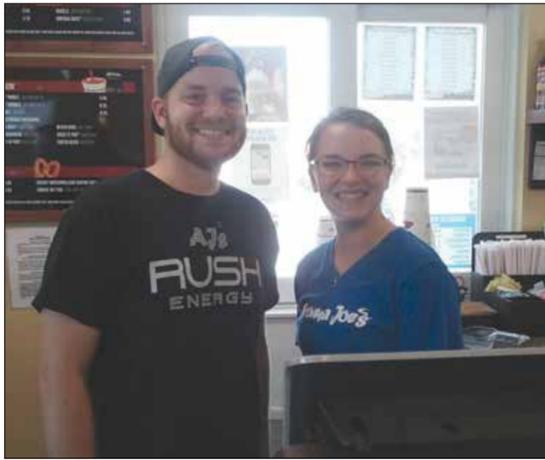
BY KATE CONE
Correspondent

Back in 1824, our then-retired third president kept imported, unground coffee beans in the cellar at his home Monticello in barrels that weighed about 60 pounds. Jefferson estimated that at least a pound of coffee was consumed per day, the beans roasted and ground in the kitchen and steeped according to a recipe from the Maitre d'hôtel, Adrien Petit. (monticello.org). Our nation's love for coffee goes back to not long after our forefathers dumped the King's tea into Boston Harbor. It's now a multi-billion-dollar industry and a national obsession.

Paul Boucher's first career was in the Coast Guard but post-retirement, he's now owner of Aroma Joe's in Waterville and Orono, as well as three Subway stores. His love for coffee grew when he was in Seattle, the home of Starbucks and Seattle's Best.

Calling Maine home now, Boucher talked about his coffee-drinking in terms of what his stores have to offer. Although a franchise, Aroma Joe's is as local a coffee shop as one can get.

"I live in Oakland," Boucher said recently, "and we have all local employees, some of them students at Kennebec Valley Community College and Thomas College. We help sponsor community events like Oakfest, Taste of Waterville, Breakfast



Baristas Isaac Veilleux and Kelsey Morrell at Aroma Joe's on Kennedy Memorial Drive in Waterville.

with Santa, Project Graduation and other charity fundraisers."

Obviously proud of his local commitment, products and staff, he continued, "We don't have intercoms. We want to serve customers face to face, get to know how they like their coffee."

In addition to that "law of service," Aroma Joe's has two others: "No mistakes and no attitudes." Their fast-paced drive-through is staffed by trained baristas who know how to make the drinks correctly, and serve them with a smile. Five

of their several staff members have had formal training on all aspects of making and serving hot and cold brews as well as the dozens of other drinks on the menu.

Boucher's Team Leader Jessica Wilkins is from Sanford, Maine and grew up with her own local Aroma Joe's.

"I knew it all my life growing up in Southern Maine, so when I came up here to attend Thomas College, I knew it was the place I wanted to work."

A management major at Thomas, Wilkins has been at



Owner Paul Boucher and Team Leader Jessica Wilkins are coffee experts at Aroma Joe's.

Aroma Joe's for three years and knows her regulars. "Oh, yes," she said smiling, "I see some of my customers several times a day."

Fueled by Green Mountain Coffee of Vermont, a bastion of local coffee that has a long history here, Aroma Joe's house blend and dark roast are "proprietary blends," meaning they are made just for Aroma Joe's and no one else. That makes their coffee selection unlike its corporate competitors. The crew brews six coffees daily, in addition to iced coffee and even

the latest and greatest member, cold brew, which originated in New Orleans and has now become trend number one in the world of caffeine.

The drinks menu doesn't stop at coffee. There are three brewed iced teas, hot teas, chai, hot chocolates and Italian sodas and even A.J.'s Rush, their own take on an energy drink.

For the hungry, the menu offers four breakfast sandwiches, a half-dozen flavors of bagels (asiago being their most popular), and several variations on

oatmeal. The usual suspects, muffins, doughnuts and scones among others round out the list. You can even buy coffee by the bag or pod for home or office use.

Want to have a relaxing coffee the old-fashioned way? Park your car and come in. The inside is warm and inviting, offering a couple of big leather armchairs and some chairs, tables and a counter. It's truly has that "third place" feel: not home, not work, a place where you don't have those pressures or expectations laid on you. There is Wi-Fi if you really need to connect while you sip for an hour. That's time enough to get fueled up and check all your social media for the day. But the café is cozy enough to be a meeting place too. In good weather, the outdoor patio invites.

"We want people to know about our social commitments," owner Boucher adds. "We compost our coffee grounds, use paper, not Styrofoam, biodegradable plastic cups and support the Ronald McDonald House of Maine."

Local owner, local employees, locally roasted coffee, that's what's on offer at Aroma Joe's.

Aroma Joe's is located at 84 Kennedy Memorial Drive, Waterville and can be reached by phone at 207-660-4218, via aromajoes.com, Facebook: Aroma Joe's Coffee Official page, Twitter @aromajoescoffee, and Instagram: @AromaJoesCoffee.

Ray Haskell Ford-Lincoln's vehicles and service now have a classy new showroom

BY VALERIE TUCKER
Correspondent

Ray Haskell Ford-Lincoln, on 801 Kennedy Memorial Drive at the Waterville-Oakland line, is excited to offer customers a beautifully updated showroom, a spectacular new entrance and a fieldstone fireplace in the showroom that will provide a warm greeting for customers and shoppers during the cooler months.

Those customers who come from around the state appreciate the company's guaranteed quality service after the vehicle purchase, said General Sales Manager Chris Merrill. Their great word-of-mouth publicity has meant that business is brisk and their 40 employees are even busier than ever.

"We're expanding our service department, too," he said. "We guarantee excellent care for vehicles after the purchase, and with more customers, we are meeting that demand."

The dealership provides a convenient shuttle service for those who need to get to work or want to get some shopping done while they wait. The service department also offers a loaner vehicle for longer appointments. Merrill said all employees are part of a team that is committed to



Ray Haskell welcomes you to stop by and check out their new showroom. *Staff photo*

answering questions quickly and knowledgeably.

Merrill said two vehicles are prime examples of the Ford quality and response to customer demand.

As its name suggests, the Ford EcoSport is a stylish and compact crossover vehicle (CUV) that has a broad range of customer appeal. According to Merrill, the 1.0-liter turbocharged three-cylinder with front-wheel drive is standard, while a 2.0-liter four with all-wheel drive is

optional; both use a six-speed automatic.

"The important fact to remember is that the EcoSport has tremendous power, but the cost to run it is much less than the old-fashioned gas guzzlers," he said. "Think

about how great it is to get 35 mpg without having to sacrifice power."

That's why this car has been a hit with all age groups of customers, he said.

The technology features include an eight-inch touchscreen infotainment system, with Apple CarPlay and Android Auto. Buyers also have the option to get the 10-speaker 675-watt sound system. Ford saw the possibilities in this compact-crossover segment, Merrill said, when it launched the Escape in 2000. Today's EcoSport has been a big hit for the dealership, and they expect the 2018 model will be equally popular.

Merrill said the EcoSport has four trim levels: S, SE, SES, and Titanium, and customers can choose from two powertrains. The 1.0-liter features a turbocharged three-cylinder engine, and the 2.0-liter offers a four-cylinder engine. Both engines have a six-speed automatic transmission, and the 2.0-liter offers a standard with all-wheel drive.

The sporty SES model fea-

tures a sport-tuned suspension and sophisticated interior styling. The 2018 EcoSport will have 10 exterior color choices and seven interior ambient light choices. With FordPass, drivers can locate, start, lock, and unlock their vehicle from their phone. The 110-volt outlet can charge additional gadgets, and a mobile app keeps the driver updated on important data, including the fuel level and odometer reading. The climate control system, heated seats, heated steering wheel, moon roof, and push-button start make the EcoSport an enjoyable drive to work or on vacation trips. The blind-spot warning system will enhance the safety of the driver and passengers.

According to Consumer Reports, "The Lincoln Continental has a long history, and while that might make it a household name, it might also lead potential buyers to dismiss it as old news. But that would be a shame, because this is a thoroughly modern sedan." The 2017 vehicle offers effortless acceleration,

a roomy rear seat, a quiet cabin and a comfortable ride, along with today's technology and safety features. Car and Driver magazine also has high praise for the Navigator, saying, "Stepping aboard the Navigator feels like climbing the steps to a private jet, and its commanding view of the road maintains the high-altitude ambience."

The Ray Haskell Ford-Lincoln dealership offers competitive financing packages, along with a no-pressure shopping experience.

"From the moment you walk into our showroom, you'll know our commitment to customer service is second to none," Merrill said.

Ray Haskell Ford-Lincoln is open from 8:30 a.m. to 7 p.m., Monday through Friday, and from 8:30 a.m. to 5 p.m. on Saturdays. Visit their web page at rayhaskellford.com or email chris@rayhaskellford.com. Department phone numbers include New Sales: (877) 676-4967; Used Sales: (877) 676-4967; Parts: (888) 536-7282 and Service: (877) 578-4675.

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Finding that “whatever floats your boat” boat

BY NANCY GALLAGHER
Correspondent

Looking for a boat? Meet the Pregloviks. Frank and Jackie Preglovik have owned Mid-Maine Marine Incorporated in Oakland for 30 years. Son Garret is their General Manager. Together with Sales Manager Ronald Schultz they dedicate their days to meeting the sales and servicing needs of boaters with an experienced team of mechanics, riggers and cleaners.

“We can do anything for our customers around boat sales, boat maintenance and winter storage,” said Schultz. “We are a year-round service and our staff is employed year-round.”

Sales have trended upward yearly since the last recession. In 2017, in spite of unfavorable spring weather, business has “been through the roof” and Mid-Maine Marine is seeking to hire another experienced, certified technician that they will train, said Schultz.

In order to keep up with demand, the Mid-Maine Marine staff is working overtime, and hiring an additional technician will help clear its backlog. The company comes highly recommended, and is lucky to have a reputation that makes its customers willing to wait in order to have the Mid-Maine staff doing their maintenance and repairs, said Schultz. Certified technicians, ongoing training, and a staff with several 20-year veterans have combined to create that “luck.”

Mid-Maine Marine offers the highest quality brands in each category it sells. Harris pontoon boats and Lund aluminum fishing boats represent the flagship companies within the Brunswick family of watercraft. At the end of this buying season, Mid-Maine Marine was the second largest Lund dealer in the northeast, from New York to Pennsylvania, said Schultz.

“Lund is a product that... you can customize...to the customer’s needs and it’s going to come in with exactly the quality and satisfaction that the customer is expecting,” said Schultz.

There’s the thoughtful design and custom looks of Four Winns fiberglass boats. Or the fishing functionality and family fun of Wellcraft coastal models to round out Mid-Maine Marine’s

“We can do anything for our customers around boat sales, boat maintenance and winter storage. We are a year-round service and our staff is employed year-round.”

ROLAND SCHULTZ, SALES MANAGER
MID-MAINE MARINE INC.



Contributed photo

One of two Mid-Maine Marine on-site storage facilities, holding a total of 400 boats.

major featured brands. These lake boats, pontoons, fishing boats and trailerable coastal boats comprise a diverse offering for boat lovers. All of superior quality, said Schultz.

“Our philosophy is, if you’re going to spend money, spend it on something that’s worthwhile,” said Schultz. Come to the showroom, choose the model, pick a color, spec out all the items that make up the perfect boat and order it. Get a discount on custom ordering to make it even more perfect. It’s so much more rewarding than buying a floor model that’s been to boat shows and is left at the end of the season, he said.

Thanks to the internet, Mid-Maine Marine’s products and prices are also available for year round viewing from the comfort of home. Most custom orders occur in January. Those boats, arriving in March or April, give an entire summer of enjoyment. So even when the snow flies, summer dreams are already floating on the horizon.

Mid-Maine’s storage buildings facilitate year-round service. The 400 boats annually dropped off for storage don’t leave the lot. They remain onsite, either in a rack building or in their steel one-floor storage facility.

The 21st century’s social media explosion has expanded Mid-Maine Marine’s business platforms. Schultz credits an active website, Craigslist, Facebook, and Messenger with a concurrent business uptick. Arranging financing online without a physical meeting is now a possibility.

Some customers have purchased as many as six boats from Mid-Maine Marine over time, said Schultz.

“We appreciate those customers as much as they appreciate us. It’s a two-way street.”

It’s a fun business. It’s not only a family business, it’s a family-oriented business, said Schultz. And by providing a way for other families to enjoy Maine’s natural beauty, we share their enjoyment, he said.

Mid-Maine Marine Incorporated is located at 885 Kennedy Memorial Drive in Oakland, one half mile west of Exit 127 off Interstate 95. Business hours are Monday through Friday 8:30 a.m. to 5:00 p.m. and Saturday 8:30 a.m. to noon. Contact them by telephone, at (207) 465-2146 or 800-649-BOAT (2628). For more information, check midmainmarine.com, email sales@midmainmarine.com, or their Facebook page.

Eye Care of Maine provides a wide variety of eye care

Eye Care of Maine (ECOM) is a multi-specialty eye care practice located at 325A Kennedy Memorial Drive in Waterville. ECOM traces its origin to Dr. Howard Hill’s Waterville ophthalmology practice, founded in 1922, and consists of both a Clinic and an Ambulatory Surgery Center (ASC). It is staffed by a team of eight multi-specialty eye care providers, four Ophthalmologists (Drs. Kohler, Witkin, Putnam, and Daniels), and four Optometrists (Drs. Helen Bell-Neceveski, Lorie Parks, Michael Parks, and Ian Jones), with offices in Waterville, Pittsfield, and Greenville.

ECOM offers consultations, complete diagnostic testing, advanced laser treatment and outpatient surgery for a wide range of eye problems, including cataract surgery (utilizing both laser-assisted and conventional surgical techniques), refractive surgery, retinal diseases, glaucoma, oculoplastics, low vision, contact lenses, and pediatric exams. ECOM provides the most current and comprehensive services in ophthalmic care and welcomes new patients and walk-ins. It provides 24 hour emergency care, 365 days a year.

The ASC, a non-hospital affiliated location, is designed for one specific purpose: offering the highest quality surgical eye care. The surgery center team believe it is their responsibility to fulfill ECOM ASC’s mission: “to provide an excellent and compassionate level of surgical eye care by utilizing the latest technology and knowledge with a human touch, enhancing the quality of life for every individual they treat.”

Providing all services in one location allows for greater convenience, and more efficient use of resources. From the decision to proceed with surgery through its successful completion, patients are cared for by a highly skilled staff, who are all experts in their areas. ECOM employs over one hundred people, including Certified Ophthalmic Assistants and Technicians, Opticians, nursing personnel, Surgical Scrub Technicians, billing and transcription experts, and many others.

ECOM ophthalmologists perform a high volume of a limited number of surgical procedures. This enables them to perfect their craft and deliver excellent quality results. Compared to hospital-based surgical care, Ambulatory Surgical Centers are able to maximize efficiency in a more patient-friendly envi-



Contributed photo
Eye Care of Maine (ECOM) is a multi-specialty eye care practice located at 325A Kennedy Memorial Drive in Waterville. They provide the most current and comprehensive services in ophthalmic care.

ronment, at a much lower price, resulting in significant savings for Medicare, Medicaid and private insurance companies. Considerable savings can be realized for those patients who lack secondary insurance, have high deductibles, or who have no insurance coverage.

All ECOM ASC personnel are directly involved in patient care; patients can therefore bring their concerns directly to the caregiver, not a “bureaucrat.” The focus on a smaller number of procedures results in efficient and more convenient high quality care, thereby increasing patient satisfaction. ASCs are highly regulated by the federal and state governments to ensure quality and safety, and are evaluated annually by independent observers through state licensure and Medicare certification. In 2015 the Eye

Care of Maine Ambulatory Surgery Center team and its four Ophthalmologists performed over 2,400 cataract surgeries, including 116 refractive laser-assisted cataract surgeries, over 130 oculoplastic procedures, 183 Refractive surgeries (Lasik), and 593 other laser surgical procedures, truly embodying the Eye Care of Maine motto: “Your Sight is Our Vision.”

October 18, 2017 marks the sixteenth anniversary of the first surgery performed at the Eye Care of Maine ASC. The office continues to serve the eye care needs for Central Maine and can be reached at our Waterville location by calling 207-873-2731 or 800-660-3403. Please visit the website at maime2020.com for in-depth information about services and providers, and contact information for the Pittsfield and Greenville locations.



Staff photo

Long time comic book collector and dealer Danny Taylor of Smithfield has opened a collectible shop in Oakland, featuring comics spanning golden thru bronze age, modern and more! Stop in today at 835C, KMD, Oakland, or call 716-1342. Visit online at: comicscard-sandcollectiblesme.com or email: danjoetaylor@comicscard-sandcollectibles.com

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NEW 2017 TOYOTA COROLLA LE

#HT0781, 4 Cyl., CVT, Climate Control, Back Up Camera, Floor Mats
MSRP \$20,044
Rebate \$1,750
PURCHASE FOR \$17,108
Or Lease for \$207/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$7,452. Net Cap Cost \$18,700. Purchase Price At Lease End \$11,825. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$207 Due At Lease Inception. Includes \$1,300 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2017 TOYOTA CAMRY LE

#HT0004, 4 Cyl., Auto., A/C, CD, Power Pkg., Back Up Camera & Floor Mats
MSRP \$24,129
Rebate \$3,000
PURCHASE FOR \$19,437
Or Lease for \$242/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$8,712. Net Cap Cost \$21,016. Purchase Price At Lease End \$12,306. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$242 Due At Lease Inception. Includes \$2,700 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2017 TOYOTA COROLLA iM

#HT0908, 4 Cyl., CVT AUTO., Alloy Wheels, Toyota Safety Sense-C, 7" Touch Dash Screen Display Audio, Back up Camera, Dual Zone Auto Climate Control, All Weather Floor Mats and Cargo Tray
MSRP \$20,934
Rebate \$1,750
PURCHASE FOR \$17,951
Or Lease for \$263/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$9,468. Net Cap Cost \$19,930. Purchase Price At Lease End \$11,514. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$263 Due At Lease Inception. Includes \$1,000 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2018 TOYOTA C-HR XLE

#JT0008, 4 Cyl., CVT, Alloy Wheels, Power Pkg., Toyota Safety Sense P, Back Up Camera, Bluetooth, All Weather Floor Liners
MSRP \$23,738
PURCHASE FOR \$22,530
Or Lease for \$263/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$9,468. Net Cap Cost \$23,708. Purchase Price At Lease End \$14,243. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$263 Due At Lease Inception. Includes \$0 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2017 TOYOTA RAV4 LE AWD

#HT1123, Auto., All Wheel Drive, Toyota Safety Sense P, Power Windows & Locks, Cruise Control,
MSRP \$26,770
Rebate \$2,000
PURCHASE FOR \$23,457
Or Lease for \$268/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$9,648. Net Cap Cost \$26,460. Purchase Price At Lease End \$15,794. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$268 Due At Lease Inception. Includes \$1,250 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2017 TOYOTA TACOMA SR5 4X4 DOUBLE CAB

#HT0728, V-6, Auto., Alloy Wheels, Tow Pkg., Back Up Camera, Scout Navigation, All Weather Floor Liners
MSRP \$34,712
PURCHASE FOR \$32,596
Or Lease for \$336/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$12,096. Net Cap Cost \$33,910. Purchase Price At Lease End \$24,298. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$336 Due At Lease Inception. Includes \$0 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2017 TOYOTA SIENNA LE

#HT1052, Third Row Seat, Dual Zone A/C, Back Up Camera, Satellite Radio, Bluetooth, Power Doors, Aluminum Wheels, All Weather Floor Liners
MSRP \$33,818
Rebate \$2,500
PURCHASE FOR \$29,249
Or Lease for \$387/mo.



36 Month, 36,000 Mile Lease. Total of Payments \$13,932. Net Cap Cost \$32,876. Purchase Price At Lease End \$18,938. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$387 Due At Lease Inception. Includes \$300 TFS subvention cash. Lease Program Expires 7/31/17.

NEW 2017 TOYOTA AVALON XLE

#HT0932, V-6, Auto., Power Heated Leather Seats, Toyota Safety Sense P, Dual Zone Climate Control, Scout GPS, All Weather Floor Liners
MSRP \$34,434
Rebate \$3,000
PURCHASE FOR \$28,488



36 Month, 36,000 Mile Lease. Total of Payments \$11,332. Net Cap Cost \$32,876. Purchase Price At Lease End \$18,938. 15c Mileage Penalty Per Mile For Excessive Mileage. Tax and Title Included \$0 Security Deposit. \$387 Due At Lease Inception. Includes \$300 TFS subvention cash. Lease Program Expires 7/31/17.

*Sale prices on in-stock units only. All sale prices expire on 7/31/17. Tax and title extra. As always, no doc fees. Must present ad for pricing. Price includes Toyota Manufacturer's Rebates and any applicable dealer incentives. 0% APR in lieu of rebates. With Approved Toyota Financial Credit. Cannot be combined with other offers. **With approved Toyota Financial Credit. Tier 1+ and Tier 1 Only. 60 monthly payments of \$16.90 for each \$1000 borrowed.

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NEW 2017 RAM 1500 QUAD CAB EXPRESS 4X4

#HC0559, Auto., 5.7L Hemi V-8, A/C, Express Value Pkg., 20" Alloy Wheels, Trailer Tow
MSRP \$40,200
SAVE \$10,030
SALE PRICE \$30,595 OR \$216 MO.
 *36 month lease, 10k miles per year, 20c per mile in excess of 30,000, \$2,999 due at signing, Total of payments \$7,776. Residual \$23,726. Tax & title extra. No security deposit required. Includes Chrysler Capital Bonus Cash.



NEW 2017 RAM 1500 TRADESMAN

#HC0512, Auto., 3.6L V-6, A/C, Trailer Tow, Spray-In Bedliner
MSRP \$27,890
SAVE \$6,295
SALE PRICE \$21,595*
 Includes Chrysler Capital Bonus Cash.



NEW 2017 RAM 1500 BIG HORN CREW CAB 4X4

#HC0159, 5.7L Hemi V-8, A/C, Heated Seats & Wheel Group, Power Windows & Locks, Cruise, Tilt, 20" Alloy Wheels
MSRP \$48,000
DEMO SPECIAL
SAVE \$10,005
SALE PRICE \$37,995*
 Includes Chrysler Capital Bonus Cash.



NEW 2017 CHRYSLER PACIFICA LX

#HC0227, Auto., A/C, 3.6L V-6, Power Windows & Locks, Cruise, Tilt, 7 Passenger Seating
MSRP \$29,590
SAVE \$2,795
SALE PRICE \$26,795*
 Includes Chrysler Capital Bonus Cash.



NEW 2016 FIAT 500 POP

#GC0657, 5 Spd., A/C, Power Windows & Locks, Cruise, Tilt
MSRP \$17,940
\$5,445 OFF
SALE PRICE \$11,995*



NEW 2017 FIAT SPIDER CLASSICA CONVERTIBLE

#HC0031, Auto., A/C, Technology Collection, Power Windows & Locks, Cruise, Tilt
MSRP \$28,635
\$3,340 OFF
SALE PRICE \$24,995*
 Includes Chrysler Capital Bonus Cash.



NEW 2017 JEEP COMPASS SPORT

#HC0464, A/C, Power Windows & Locks, Cruise, Tilt
MSRP \$22,090
\$1,095 OFF
SALE PRICE \$20,995*



NEW 2016 JEEP WRANGLER SPORT 4X4

#GC0692, Auto., A/C, 24S Pkg., Alloy Wheels, Connectivity Group, Power Convenience Group, Sirius Satellite Radio, 3 Piece Hardtop
MSRP \$33,215
\$2,620 OFF
SALE PRICE \$29,995*



*Includes all available rebates. Sale prices on in-stock units only. All sale prices expire on 7/31/17. Tax and title extra. Owner Loyalty for current owners of Chrysler Group vehicles. Includes Chrysler Capital Bonus Cash
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NEW 2017 CHEVROLET BOLT EV LT

#HG0440, Electric Vehicle, Power Windows & Locks, DC Fast Charger, Rear Vision Camera, Keyless Entry, USB Ports, Chevy Complete Care and Much More!
MSRP \$38,245
Up To 238 Miles Per Charge
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NEW 2017 CHEVROLET CRUZE HATCHBACK LT

#HG0317, Power Windows & Locks, Chevrolet Complete Care, USB Ports, Rear Vision Camera, 10 Air Bas, 4G LTE Wi-Fi, Sirius XM Radio and Much More
MSRP \$22,795
LEASE SALE PRICE \$17,374 OR LEASE FOR \$266 MO.
 *27 month lease, 10k miles per year, 25c per mile in excess of 22,500. Total of payments \$7,200.90. Residual \$14,132.90. Only 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



NEW 2017 CHEVROLET MALIBU LT

#HG0463, Chevrolet Complete Care, XM Radio, OnStar, Rear Vision Camera, 1.5L Turbo, Apple Car Play and Android Audio, MyLink, 4G LTE Wi-Fi and Much More
MSRP \$26,280
LEASE SALE PRICE \$20,779 OR LEASE FOR \$188 MO.
 *39 month lease, 10k miles per year, 25c per mile in excess of 32,500. Total of payments \$7,336.68. Residual \$14,979.60. \$2,500 down plus tax, title and 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



NEW 2017 CHEVROLET VOLT LT HATCHBACK

#HG0392, Power Windows & Locks, 1.5L Range Extender 4 Cyl. Hybrid, Chevrolet Complete Care, OnStar, XM Radio and Much More
MSRP \$34,095
LEASE SALE PRICE \$31,449 OR LEASE FOR \$185 MO.
 *39 month lease, 10k miles per year, 25c per mile in excess of 32,500. Total of payments \$7,263.22. Residual \$16,706.55. \$2,500 down plus tax, title and 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



NEW 2018 CHEVROLET EQUINOX AWD LT

#JG0013, Keyless Entry, Rear Vision Camera, Teen Driver, 17" Wheels, 1.5L Turbo, 7" Color Touch Screen, Chevy Complete Care and Much More
MSRP \$29,395
LEASE SALE PRICE \$25,999 OR LEASE FOR \$239 MO.
 *39 month lease, 10k miles per year, 25c per mile in excess of 32,500. Total of payments \$9,359.61. Residual \$17,049.10. \$2,500 down plus tax, title and 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



NEW 2017 CHEVROLET TRAVERSE AWD LT

#HG0421, 3.6L V-6, Hit the Road Pkg., 2nd Row Captains Chairs, Heated Seats, Style and Technology Pkg. and Much More
MSRP \$40,310
SALE PRICE \$34,263 OR LEASE FOR \$315 MO.
 *39 month lease, 10k miles per year, 25c per mile in excess of 32,500. Total of payments \$12,313.47. Residual \$22,573.60. \$2,500 down plus tax, title and 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



NEW 2017 CHEVROLET SILVERADO 1500 4WD LT DOUBLE CAB Z71

#HG0251, 5.3L V-8, Spray Liner, Remote Start, Trailing Equipment, Navigation, 18" All Terrain Tires, Rear Vision Camera, Chevy Complete Care and Much More
MSRP \$46,845
LEASE SALE PRICE \$36,695 OR LEASE FOR \$350 MO.
 *39 month lease, 10k miles per year, 25c per mile in excess of 32,500. Total of payments \$13,665.99. Residual \$27,170.10. Only 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



NEW 2017 CHEVROLET COLORADO 4WD LT CREW LONG BOX

#HG0458, 3.6L V-6, Spray-on Bedliner, Trailer Brake, Heated Seats, Remote Start, Fog Lights, Assist Steps, Splash Guards, Chevy Complete Care and Much More
MSRP \$38,560
LEASE SALE PRICE \$33,999 OR LEASE FOR \$267 MO.
 *39 month lease, 10k miles per year, 25c per mile in excess of 32,500. Total of payments \$10,433.28. Residual \$26,220.80. \$2,500 down plus tax, title and 1st payment. Must finance through GM Financial to qualify for sale price. No security deposit required. Expires 7/31/17.



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